

Case Study: Portsmouth Aviation – Finance and Contract Management Training Success Story

theknowledgeacademy



Paul Woolley

Project Manager
Portsmouth Aviation

Why?

Paul Woolley, a Project Manager at Portsmouth Aviation, wanted to develop a deeper understanding of key business and financial concepts to **strengthen his management skills**. His goal was to gain practical knowledge that would allow him to make more informed commercial decisions and see the bigger picture beyond his project niche.

Solution

Paul chose **The Knowledge Academy** for its convenient group booking options and excellent course availability. He attended **Finance for Non-Financial Managers and Commercial Contracts Management** training, both designed to enhance business acumen and financial awareness for managers overseeing complex projects.

Experience

Paul described his experience as highly positive. He found the training pitched at exactly the right level and comprehensive without being overloaded with unnecessary detail. He rated the course content **9 out of 10**, appreciating its clarity and relevance. He also praised the instructors for being knowledgeable, enthusiastic, and happy to engage with questions throughout the sessions.

Outcome

The training gave Paul and his colleagues a broader perspective of business operations, helping them connect departmental goals to overall organisational objectives. This enhanced understanding **improved decision-making and collaboration** across teams within Portsmouth Aviation.

Results

- **Quality of Course Content:** 9/10
- **Trainer Feedback:** Knowledgeable and engaging
- **Booking Experience:** Easy group booking & flexible dates

Client Testimonial



Paul Woolley

Project Manager, Portsmouth Aviation



“I found the instructors to be knowledgeable, great at pitching explanations at the correct level, and above all, keen and happy to be delivering the courses. The training gave everyone a complete view rather than just their niche areas.”