

# Case Study: AHA Consulting Engineers – CISM Training Success Story

theknowledgeacademy | AHA 

## Robert Perdue

IT Director  
AHA Consulting Engineers

### Why?

Robert Perdue, an IT Director at AHA Consulting Engineers, recognised a **growing industry shift: more clients and competitors were employing cybersecurity specialists**, particularly those with CISM Certification. To stay competitive and strengthen his organisation's cybersecurity capability, he decided to enhance his knowledge in information security management.

### Solution

Robert chose **The Knowledge Academy's CISM** (Certified Information Security Manager) course for its **strong value and the pace of its instructor-led delivery**. The training offered a structured approach to security governance, risk management, and incident handling, core areas aligned with modern cybersecurity expectations.

### Experience

Robert described his training experience as **very satisfied**. He rated the course **10 out of 10**, praising the instructor for exceeding expectations through clear explanations, strong subject knowledge, and engaging delivery. He also noted that the booking process was **great**, with everything handled smoothly, and appreciated the **competitive upfront pricing**, which added to the overall value of the training.

### Outcome

Robert believes the training will **help his organisation navigate cybersecurity protocols more effectively**. The knowledge gained has strengthened his understanding of modern security management practices and positioned him to support future cybersecurity initiatives.

### Results

- **Quality of Course Content:** 10/10
- **Trainer Feedback:** Exceeded expectations
- **Booking Experience:** Great

### Client Testimonial



## Robert Perdue

IT Director, AHA Consulting Engineers



“The training was excellent, and the instructor exceeded expectations. The course was well above par, and the upfront pricing strategy was very competitive. I'm confident this will help my company navigate cybersecurity protocols moving forward.”